

#### 2015-2016 RENEWAL CONSUMER JOURNEY

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OUTREACH AND SALES

**OCTOBER 7, 2015** 

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# Renewal and Open Enrollment Countdown







## **Outreach and Sales Webinar Series**

Webinar Series	Description	Date	Time
Covered California Health Plans	Covered California discusses 2016 updates to Covered California Health Plans and standard benefit design benefits.	Wed, 10/14	11-12
Covered California Health Plan Regional Rates	Regional Rate and Plan Information Booklet overview – Helping Consumers Better Understand Their Enrollment Options	Wed, 10/21	10-11
Department of Managed Health Care (DMHC)	For partners to learn about DMHC, their regulatory function, and how they service consumers.	Weds, 10/28	2-3
Oscar Health	For partners to learn about the consumer journey once they have selected Oscar Health on the consumer's application.	Wed, 11/4	2-3
United Health Insurance	For partners to learn about the consumer journey once they have selected United Health on the consumer's application.	Thurs, 11/12	2-3
Open Enrollment Update	Additional information for partners to learn about renewal and open enrollment functionality, policy, changes, etc.	Tues, 11/17	2-3
IRS and the U.S. Department of Labor: The ACA and the Individual and Employer Responsibility	For partners to learn about the Affordable Care Act provisions concerning the Individual Responsibility Mandate and Employer Shared Responsibility. Join us for a discussion about the mandate, penalties, and minimum standard value.	Thurs, 12/10	2-3

http://hbex.coveredca.com/stakeholders/webinar/ OutreachandSales@covered.ca.gov



## **Partner Tool Kits**

#### **Enrollment Partner Tool Kit**



#### Tool Kits for Enrollers

Webinars & Briefings >

2016 Renewal Tool Kit >

IRS Form 1095-A Tool Kit >

Small Business Tool Kit >



#### Tool Kits for Outreach

School Educator Partner Tool Kit >

#### Resources

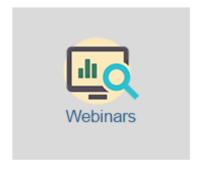
- How to contact Covered California
- Covered California Health Plans Booklet
- Fact Sheets
- · Real Stories
- · Link to CoveredCA.com

Resources	Featured Links	Other Languages	Covered California is powered by both
Shop and Compare Tool	Real Stories	huŋերեն العربية	CALIFORNIA Health Benefit Exchange
Income Guidelines	Health Insurance Companies	فارس <i>ى</i> 中文	
Fact Sheets	Certified Insurance Agents	hmoob Khmer	<b>SOURCE</b>
Link to Us	Certified Enrollment Counselors	한국어 Lao	HealthCareServices
Partner Tool Kit	Health Benefit Exchange	ру́сский Español	
Consumer Protection	Register to Vote	Tagalog Tiếng Việt	
Federal Tax Guidelines	Medi-Cal		



## **Partner Tool Kits**

### Webinars & Briefings for Certified Enrollment Representatives







Click on the resource headers below for detailed information:

- ▶ Webinars
- Agent Briefing
- ▶ Community Partner Briefing
- ▶ Downloads



## **Partner Tool Kits**



2016 RENEWAL TOOLKIT FOR CERTIFIED REPRESENTATIVES 2016 Health Plan Benefit **Design Chart** 

The Renewal Toolkit for and resources you need This toolkit includes noti help you guide consume resources you need quid back frequently for upda



12

Renew Your Coverage

Renewal Reminder for Consumers

Resource

Authorization for Consent Notice

Consent for Verification **Talking Points** 

Job Aid: View and **Update Consent for** Verification

Resource

**Pre-Termination Notice** 

Citizenship/Lawful Presence Inconsistence Notice

**REMEMBER THE** DATE

As a current Covered California member, you have the opportunity to renew your coverage beginning October 12, 2015. It's quick, it's easy, and it's one less thing you'll have to think about.

Remember: To have coverage on January 1, 2016 you must renew your health plan by December 15, 2015.

**REVIEW YOUR OPTIONS** 

Simply log on to your Covered California a Enrollment Representative to review you

If you are satisfied with your plan, keep it. with the same coverage. If not, this is the Your monthly premiums may have ch · Your provider network may have char

**RENEW YOUR** COVERAGE

Right now, you can enjoy the advantage o your side. So get the peace of mind that o insurance is set for the year ahead—well I deadline draws near. Check your 2016 rat Covered.CA.com to find the plan that best

Renew your plan beginning October 1

For more information or to find free, confidential local help, please conta Agent

CoveredCA com

2016 Standard Benefit Designs and Medical Cost Shares

Notices, Talking Points, FAQs,

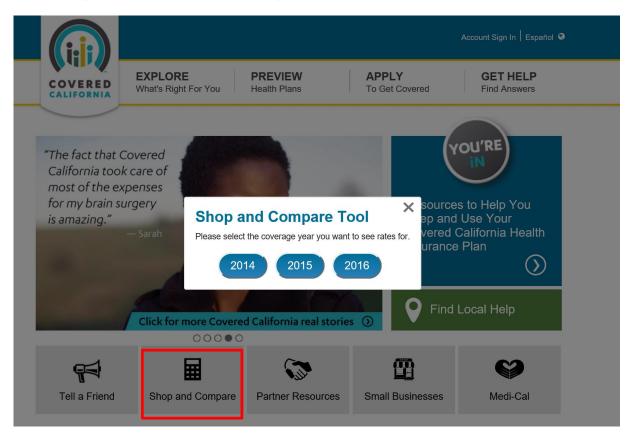
Benefits in blue are NOT subject to a deductible

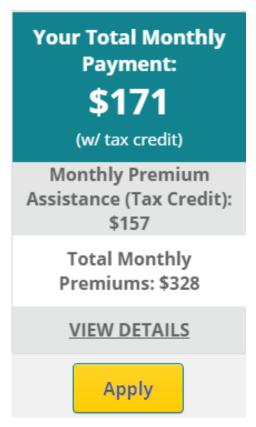
Job Aids

1	Coverage Category	Minimum Coverage	Bronze	Silver	Enhanced Silver 73	Enhanced Silver 87	Enhanced Silver 94	Gold	Platinum
h	Percent of cost coverage	Covers <b>0%</b> until out-of-pocket maximum is met	Covers 60% average annual cost	Covers 70% average annual cost	Covers 73% average annual cost	Covers 87% average annual cost	Covers 94% average annual cost	Covers 80% average annual cost	Covers 90% average annual cost
	Cost-sharing Reduction Single Income Range	N/A	N/A	N/A	\$23,451 to \$29,425 (>200% to ≤250% FPL)	\$17,656 to \$23,450 (>150% to ≤200% FPL)	up to \$17,655 (100% to ≤150% FPL)	N/A	N/A
0	Annual Wellness Exam	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
o III at si	Primary Care Vist	after first 3 non- preventive visits, pay negotiated carrier rate per instance until out-of-pocket maximum is met	\$70*	\$45	\$40	\$15	\$5	\$35	\$20
а	Specialist Visit		\$90*	\$70	\$55	\$25	\$8	\$55	\$40
	Urgent Care		\$120*	\$90	\$80	\$30	\$6	\$60	\$40



# **Shop and Compare**





2016 Plan and rate information is available now!

Personal Proposal and Dental Plan Information User Interface Improvements



# Ready to Renew?

- Pay attention to notices
  - Inconsistency Notices Provide requested documentation
  - Renewal Notice
  - Eligibility Notice
- Ask consumers to double-check their information to verify it is correct
  - Access Codes
  - Agent Extracts
  - Consent for Verification
- Review consumer health coverage options
  - Shop and Compare
  - Covered California Health Plans webinar
  - Regional Rates webinar
- Encourage consumers to shop or take action
  - Avoid a gap in coverage



# Ready to Renew?

#### **REMEMBER**

MAGI Medi-Cal Renewals ("Redeterminations") are performed every 12 months following the initial eligibility determination for a Medi-Cal case.

MAGI Medi-Cal Renewal can be completed online by consumers or by County Eligibility Workers.

Agents, CECs, and other Certified Enrollment Representatives should not make changes to households with Medi-Cal members.

The local county social services office sends consumer notices when it their time to renew their eligibility in Medi-Cal.





Maximize retention in Covered California Health Plans by providing an automatic renewal option where possible

Consumers in an *enrolled* or *pending* status starting October 12<sup>th</sup> and throughout the month will be automatically renewed



## **Consumer Renewal Journey – Automatic Renewal**







CoveredCA.com > Partner Tool Kit > Renewal Tool Kit [http://hbex.coveredca.com/toolkit/]





Covered California
P.O. Box 989725

COVERD West Sacramento, CA 95798-9725



Sarah Person Your destination for quality 5222 71st Street healthcare, including Medi-Cal Sacramento, CA 95820

Get ready to renew your health insurance for 2016!

October 13, 2015

Case Number:

Dear

You are getting this letter because, in 2015, you or members of your household qualified to enroll in a Covered California health plan. Your health insurance coverage is coming up for renewal. Renewal for your household is due to November 16, 2015. When you renew your insurance, you will be able to:

- · Let Covered California know if any of your application information has changed
- Find out if you qualify for a different program
- Find out if your costs have changed
- Change your current health plan
- · Get help if you need it!

Begin October 12<sup>th</sup>

Enrolled or Pending

Automatic renewal occurs in approximately 34 days from the date of the notice





## Renewal Notice (CalNOD12) contains:



COVERED CALIFORNIA

healthcare, including Medi-Cal

- Covered California Case ID Number
- 2015 premium assistance amount
- 2015 plan selection
- 2015 attested income
- Refers consumers to health plan renewal letter for 2016 premium
- Instructions to complete the renewal
- Date by which coverage will be autorenewed if no action is taken

Sarah Person 5222 71st Street Sacramento, CA 95820

Get ready to renew your health insurance for 2016!

October 13, 2015

Case Number:

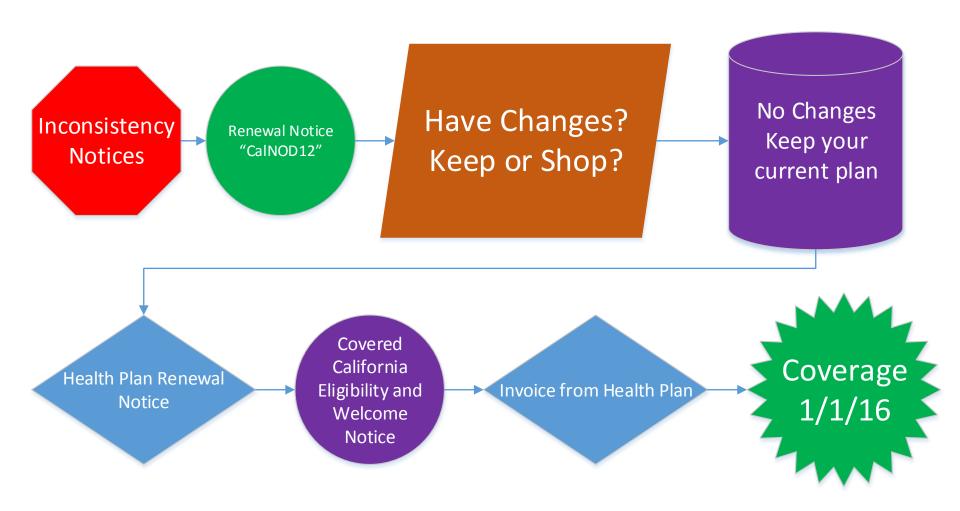
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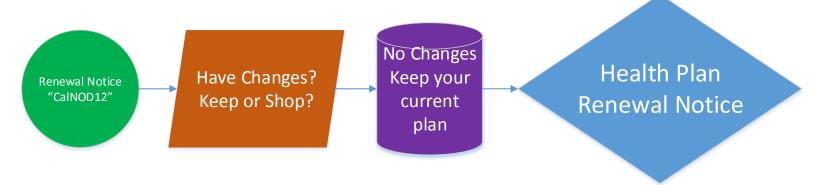
- Let Covered California know if any of your application information has changed
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# Nov 1<sup>st</sup>: Co-branded Health Plan and Covered California Renewal Notice

- 2015 tax credits
- 2015 gross and net premium amount
- 2016 gross premium amount before 2016 tax credits are applied
- Reason for premium changes
- Benefit change explanation
- Referral to Covered California to report changes



# Have Changes? Keep or Shop? No Changes Keep your current plan Health Plan Renewal Notice (CalNOD01) Covered California Eligibility and Welcome Notice (CalNOD01)

Oct 13<sup>th</sup> – Dec 5<sup>th</sup>: Covered California Eligibility and Welcome Notice (CalNOD01)

- Covered California Case Number
- Final 2016 tax credit eligibility amount
- 2016 eligibility determination outcome for each member of the household





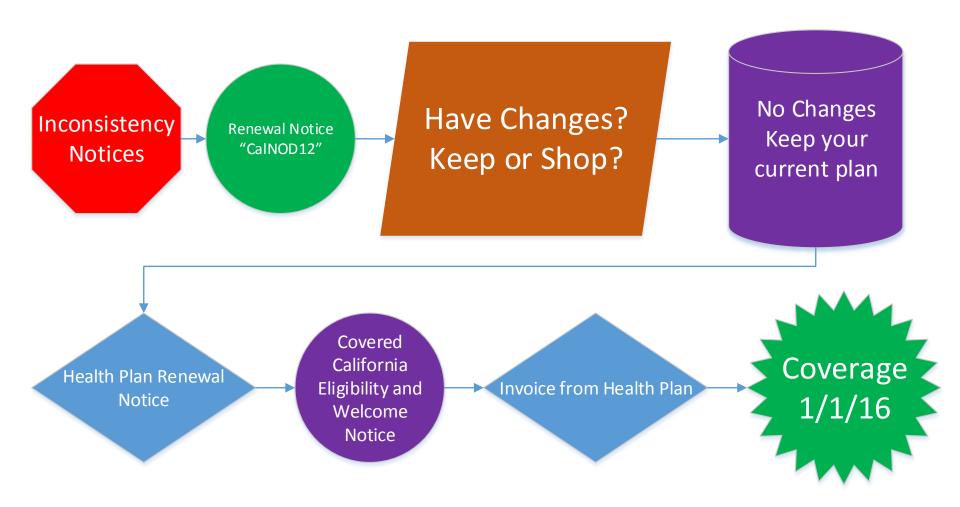
## Dec 15<sup>th</sup> – Jan 1<sup>st</sup>: Invoice from your health plan

- Final 2016 tax credit amount
- 2016 net premium amount
- Payment due date December 27, 2015





# Ready to Renew?

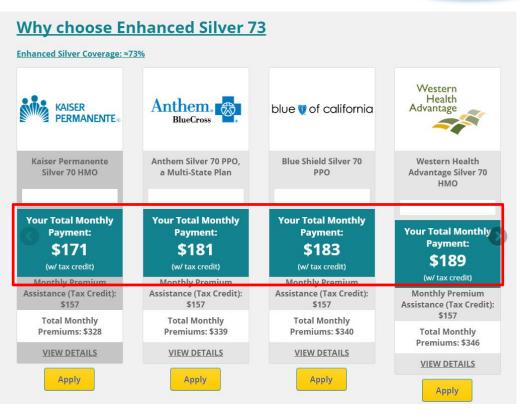
















#### Covered California and Medi-Cal Renewal Covered California Renewal

#### Medi-Cal Renewal

It's time to renew your coverage. Click on the Continue button below to begin. You will be able to tell us about changes to your family size, income, and other information.

#### For Family Members in a Covered California Health Plan

Step 1: Check your information.

Be sure to update your information by mm/dd/yyyy so that you qualify for the correct program and get the right amount of help paying for health insurance.

Step 2: Enroll in a plan.

You can stay in your current plan or compare rates and shop for a new health plan. You can also enroll in a dental plan. If you do not choose a plan by mm/dd/yyyy we will keep you in your current plan.

#### For Family Members with Medi-Cal

To make sure you or your family continue to have Medi-Cal coverage, you must update and verify the information we have about your household. You can complete this process online by telling us what your information is and uploading documents that show your most current information. You can also do this by completing the renewal form you may receive from your county and returning it along with verification documents to your county human services agency.

#### **ANNOUNCEMENTS**

10/28/2014

If you're pregnant, click here to learn more about your health care options.

View All Announcements

#### ACTIONS

Update Consent for Verification Report a Change for <current yr>

Continue Change Report for <current\_yr>
Withdraw Change Report for <current\_yr>

Withdraw Application

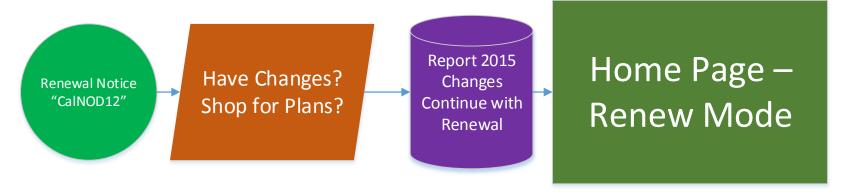
Report a Change

Continue Change Report

Withdraw Change Report

Select Health/ Dental Plan





#### Covered California and Medi-Cal Renewal

It's time to renew your coverage. Click on the Continue button below to begin. You will be able to tell us about changes to your family size, income, and other information.

#### For Family Members in a Covered California Health Plan

Step 1: Check your information.

Be sure to update your information by 12/12/15 so that you qualify for the correct program and get the right amount of help paying for health insurance.

#### Step 2: Enroll in a plan.

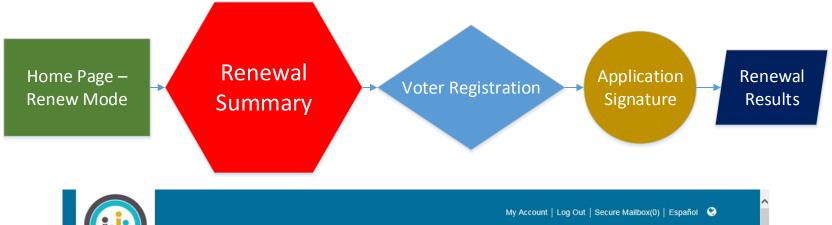
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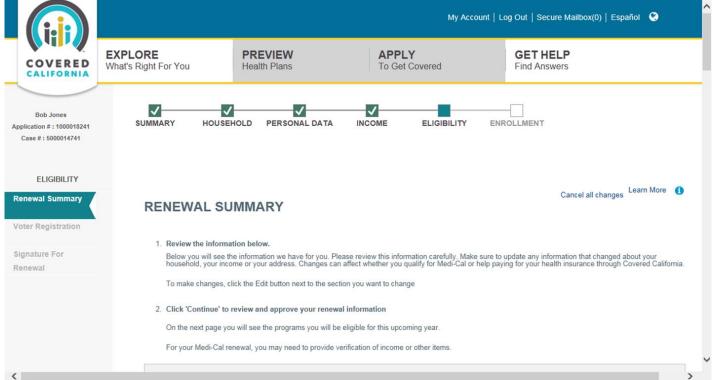
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Continue

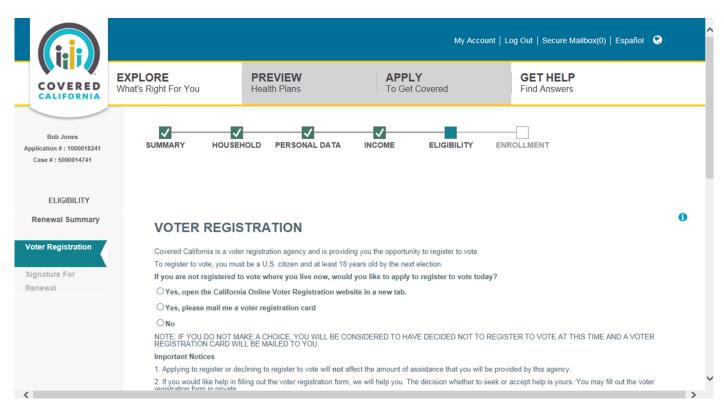




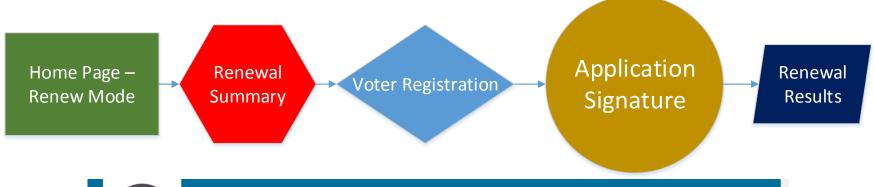


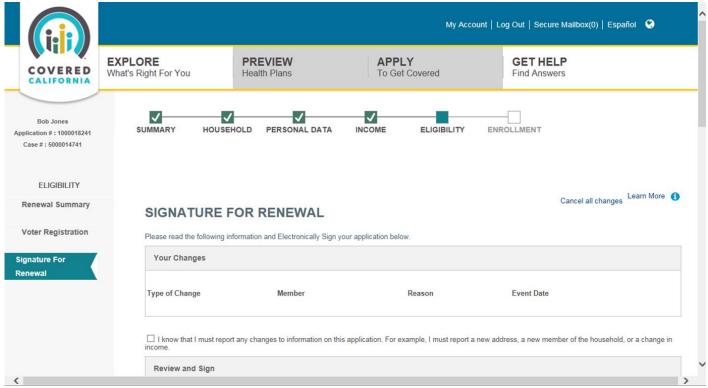






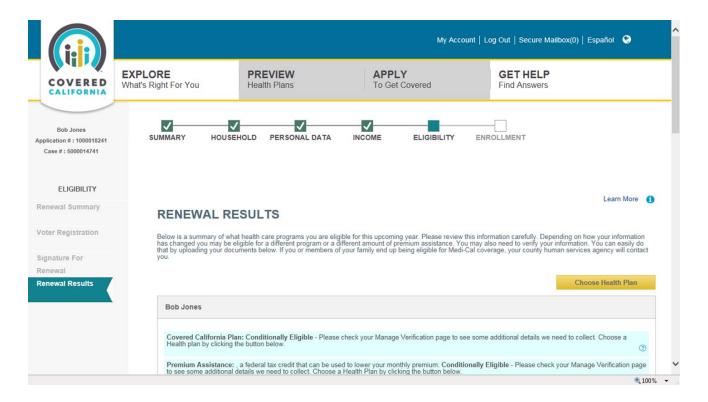




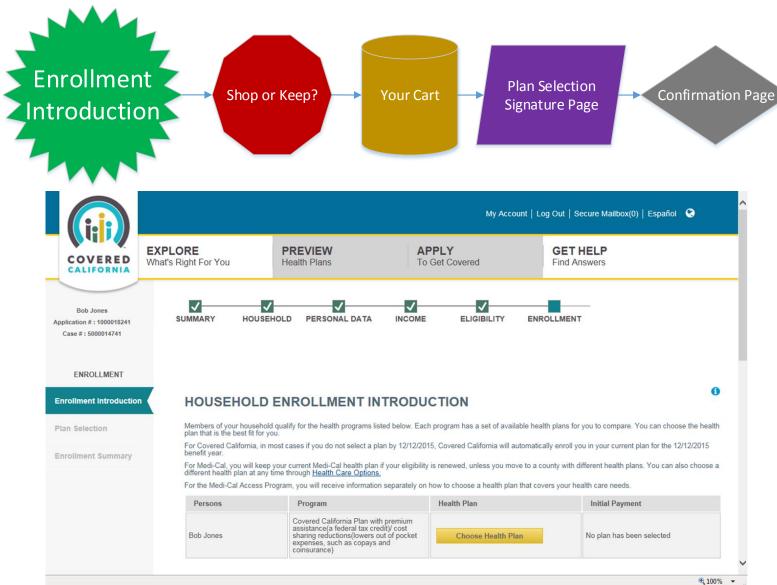




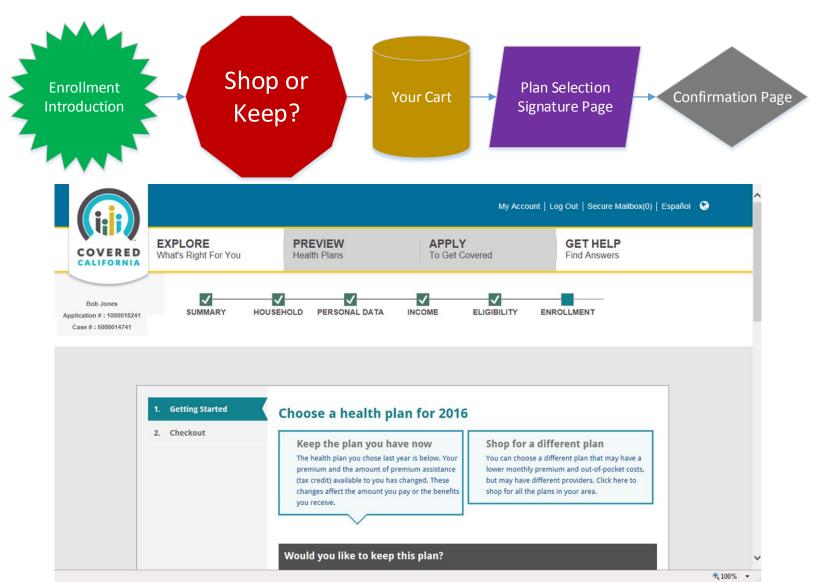




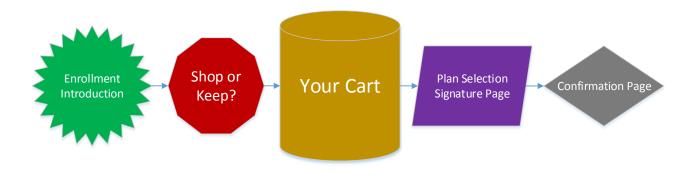


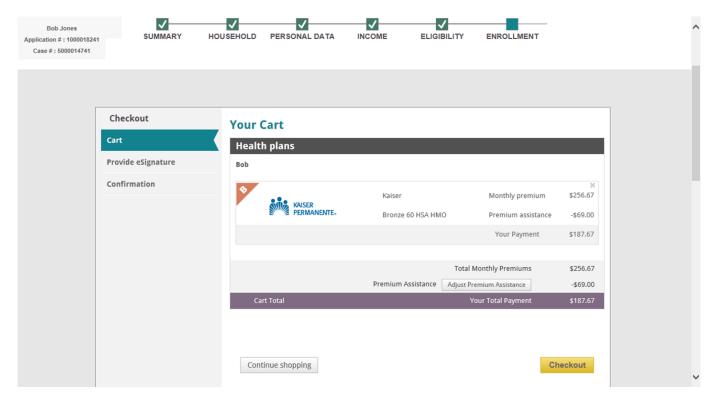




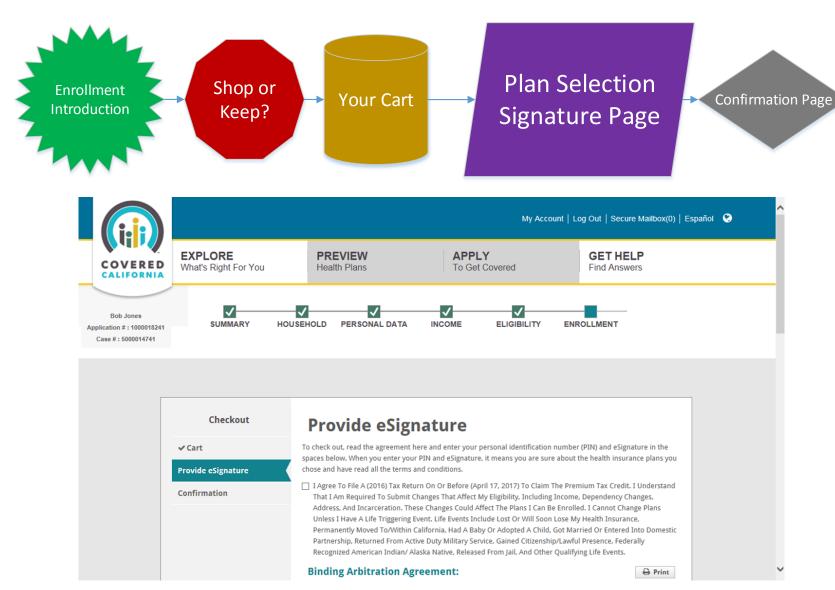




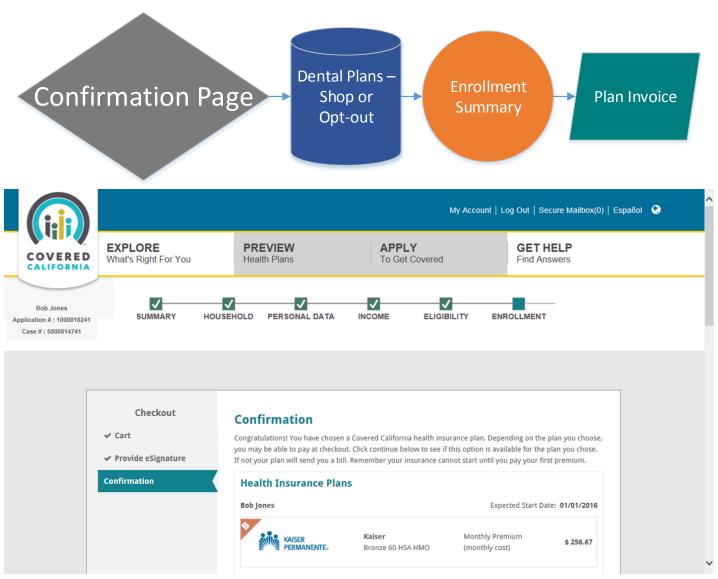
















Your family can also shop for Family Dental Plans. Shopping for a family dental plan is optional. Click on the "Shop for Dental Plan" button to pick a dental plan for your household.

If you choose a dental plan, you will pay for this plan separately. It will not be included in the monthly premium you pay to your health plan. Because the dental plan is optional, you will not get financial help to enroll in a dental plan. Also, you will not get a tax penalty if you do not enroll in a dental plan.

**Dental Plan** 

Shop for Dental Plan

**Decline Optional Dental Insurance** 

Children under 19 have dental and vision benefits included in their health plan above.

Program

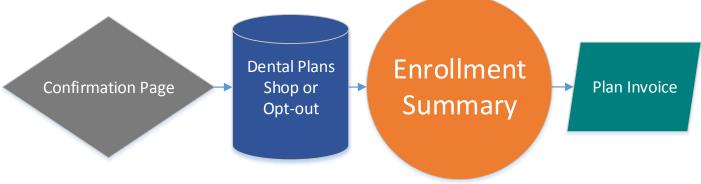
Covered California Dental Plan

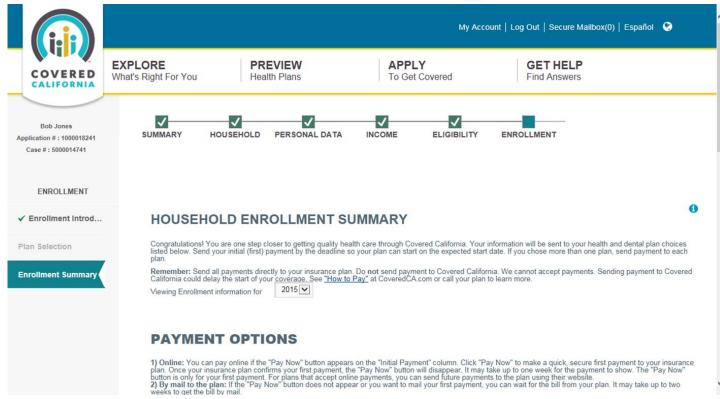
Persons

**Bob Jones** 

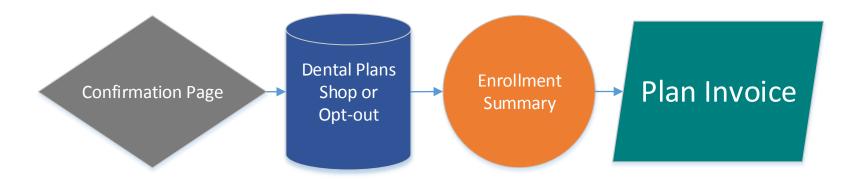
Save & Exit













- Complete renewal by December 15, 2015 for coverage effective January 1, 2016
- Consumer can change plans throughout Open Enrollment
- Changes to applications in a "pending" status will cancel the application





#### Agent Portal Field Lock -

Agents are now unable to make changes to the following fields:

- FEIN
- Business Name
- Business Address
- Mailing Address

Contact the Agent Service Center to update by:

**Email** 

Agents@covered.ca.gov

Phone 877-453-9198

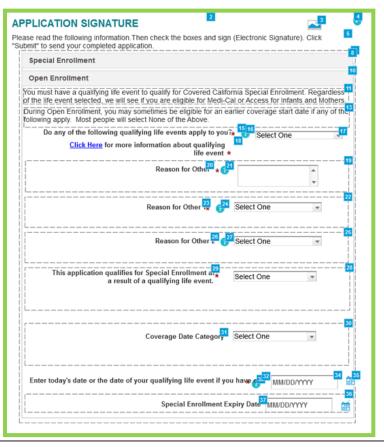


#### Qualifying Life Events during Open Enrollment -

The *Application Signature* page has been updated to allow the **Special Enrollment Period** (SEP) section to display during Open Enrollment Periods when a SEP reason or Qualifying Life Event would allow the Consumer an earlier start date.

#### Open Enrollment Coverage Effective Dates

Application Date	Effective Date*
Renewal App before December 15, 2015	January 1, 2016
Renewal App after December 15, 2015	February 1, 2016
January 1 <sup>st</sup> – 15 <sup>th</sup>	February 1, 2016
January 16 <sup>th</sup> – 31 <sup>st</sup>	March 1, 2016





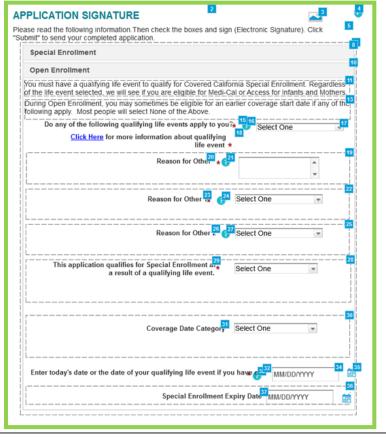
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Qualifying Life Events	Effective Date
Marriage	1st of following month
Loss of Minimum Essential Coverage (MEC)	1st of following month
Birth/Adoption	Day of birth/adoption

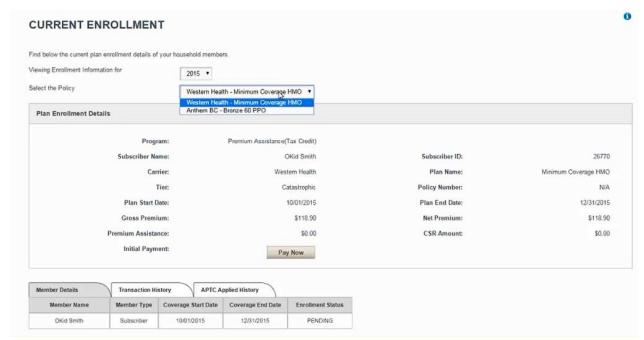
#### SEP Effective Dates during Open Enrollment

Application Date	Effective Date*
Birth App on 12/16/15	12/16/15
Marriage on 1/20/16	2/1/16
Loss of MEC on 12/23/15	1/1/16



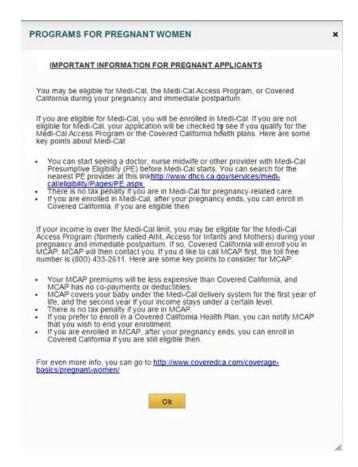


- New questions about Employer-Sponsored Insurance
- New questions in Income Screens added for employer info
- Days/week and Hours/week mandatory in Income section
- 2014 Tax Filing Status Attestation
- Current Enrollment by Plan page added





- Addition of Medi-Cal Access Program to eligibility determinations (formerly known as AIM)
  - No longer eligible to tax credits (APTC)
- Addition of Medi-Cal Former Foster Youth Program
- C-CHIP Pilot Program Pilot in certain counties
- Former Foster Youth questions added
- American Indian/Alaskan Native questions now required





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# **Questions?**

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